

Instructions to Apply for tender with nomenclatures

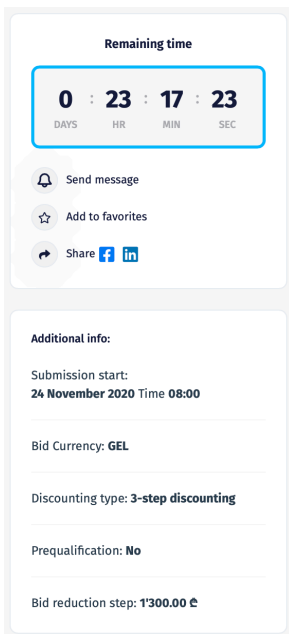
In order to apply for E-Tender, company needs to be registered on procurement web-page www.tenders.ge

E-Tender consists of 5 informational tabs.

- Description
- Questions
- Proposal
- Results
- Messages

1. Description

In the description tab you can find short information about the tender content and requirements. Full tender documentation can be downloaded from the attached files at the bottom of the announcement text.



The screenshot shows a web interface for an E-Tender. At the top, there is a 'Remaining time' section with a digital clock showing 0 days, 23 hours, 17 minutes, and 23 seconds. Below this are three buttons: 'Send message', 'Add to favorites', and 'Share' with social media icons. Further down, there is an 'Additional info:' section containing the following details: 'Submission start: 24 November 2020 Time 08:00', 'Bid Currency: GEL', 'Discounting type: 3-step discounting', 'Prequalification: No', and 'Bid reduction step: 1300.00 €'.

On the right side of the page you can view the counter that shows deadline of submitting the offer for the current tender.

Additional information shows:

- Bid submission start time;
- Bid Currency
- Discounting Type: No Discounting, 3 Step Discounting, Reverse/Forward Discounting;
- Prequalification option;
- Bid reduction Step (If discounting is enabled).
- Max/Min Bid Ammount (If required)

2. Questions

In the following tab companies have possibility to ask questions directly to the procurer representative and receive the answer in the system. In order to use the following tab, user needs to be signed in. Questions asked by the company as well as the received answers are visible for all users, however the author of the question is hidden even for the procurer.

The screenshot shows a web interface with three tabs: 'Description', 'Questions' (which is active and highlighted with a red border), and 'Proposal'. Below the tabs is a large blue header with the word 'Questions' in white. Underneath this header is a light gray box containing a text input field with the placeholder text 'Your question' and a blue 'Send' button to its right.

3. Proposal

Sign In

The screenshot shows a 'Sign In' form. It has two input fields: 'Email' and 'Password'. To the right of the 'Password' field is a link that says 'Recover'. Below the input fields is a checkbox labeled 'Remember me'. At the bottom of the form is a large blue button labeled 'Login'. Below the button, there is a text link: 'Don't have an account yet? [Sign up](#)'.

In order to apply for the tender, user should be signed in. In case your company is not registered on our web-page, please proceed with “**Sign Up**” button.

The screenshot shows a web interface with three tabs: 'Description', 'Questions', and 'Proposal' (which is active and highlighted with a red border). Below the tabs are two main sections. The first section has a blue header 'Proposal documents' and a white box containing a 'File upload' button with an upward arrow icon. The second section has a blue header 'Initial Bid Price' and a white box containing a 'Fill price list' button. At the bottom of the 'Initial Bid Price' section, there is a small red text note: '* Please fill in the price list. In case price list is left blank, your tender documentation will not be visible to the procurement organization.'

After signing in, you can upload your offer from the “**Proposal**” tab.
Note: Uploading the documentation is not mandatory, however the bid must be submitted by pressing “**Fill price list**” button.

In case you would like to delete uploaded file, press button “X”.

Fields to be submitted in the price list table:

- Note:** Open type lock shown at the bottom of the table means that the vendors are not required to submit the bid for all positions.

You can review the product photo by pressing the button on the right side of the product description.

3

Additional info to be submitted:

- Currency - Choose desired currency if it is not fixed;
- Included VAT - Prices should be without VAT. This field is fixed and does not require any action.
- Delivery term - Choose desired delivery term if it is not fixed;
- Delivery time (Days);
- Payment terms - Choose payment term from the provided list;
- Guarantee period (Month) - Choose guarantee period from the provided list;
- Validity period (Days) - Price should be valid for 30 days by default. However the vendor can change it if required.
- Quality certificates - If your products have quality certificate please choose **“Yes”** and indicate certificate type in the next field.

Additional info

Currency

☒ GEL ☐ USD ☐ EUR ☐ GBP ☐ RUB

Included VAT

☐ Yes ☒ No

Delivery Term

Choose ▼

Delivery time (Days)

Payment terms

Choose ▼

Guarantee period (Month)

Choose ▼

Validity period (days)

30

Quality certificates

☐ Yes ☒ No

Save

Delivery term:

In case the current field is not fixed by procurer, vendor can make a choice from the provided list:

- DDP Tbilisi
- DDP Zestaponi
- DDP Chiatura
- FAC
- DAP

- CIF
- FOB
- EXW

Note: Please note that each delivery term has its own additional fields that are requested to be filled in by the vendor.

Please review all the possible additional fields below:

- Transportation cost*
- Pickup address*
- Gross weight (kg)*
- Net weight (kg)
- Dimensions*
- HS Code
- Dangerous goods*
- Stackable*
- Lead time (days)*

Payment terms:

Vendor can choose the payment term from the provided list below:

- Advance payment;
- 100% on order readiness;
- 100% on order delivery;
- NET 20;
- NET 30;
- NET 60.

In case of choosing Advance payment, **2 additional fields** will appear where the vendor should submit **Advance Payment %** and **Final Payment term**. Please note that the maximum advance payment is **50%**.

Payment terms

Advance Payment

Advance Payment %

Choose

Final Payment term

Choose

After filling in all the fields please press the “**Save**” button. System will request confirmation of your bid. After pressing the “**Confirm**” button your offer will be successfully stored in the system.

Confirm Price

You Have Entered: 70'000.00 ₺
Items in the tender: 8
Offered items: 5

ReturnConfirm

Save


5. Messages

After the tender deadline has passed, tab for messaging is enabled. During the evaluation period procurer and supplier can communicate using messaging tab, so all the exchanged files and information are stored in the system.

DescriptionQuestionsProposalResults**Messages**

Messages


| Participant | Proposal | Status |
|-------------|----------|-------------|
| ▼ Company A | 800.00₺ | Sent |




9-Dec
16:30


Please upload the quality certificate of the offered goods.

Please kindly review the certificate attached.

CertificateOfCompletion...



9-Dec
16:31



Upload file

Enter message...

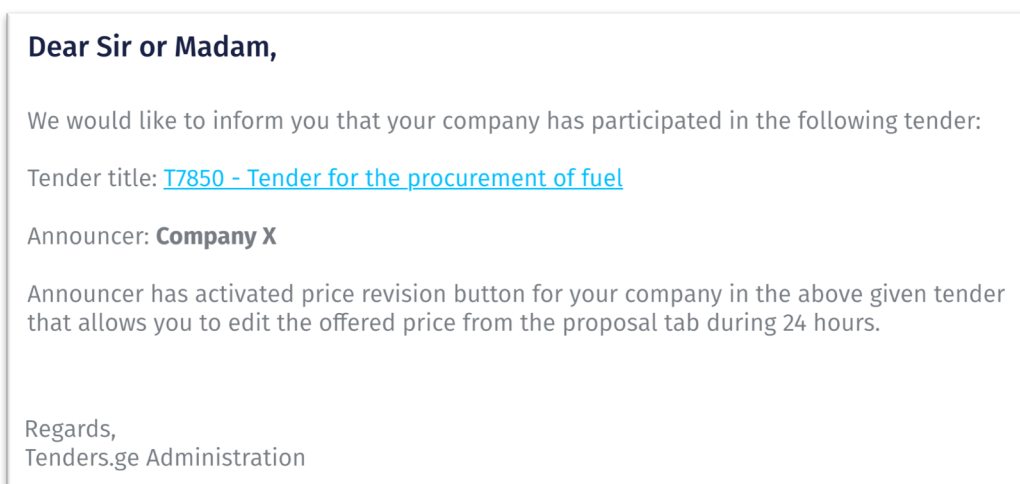
Send

* Please note that the communication can be initiated only by procurer representative.

Additional bidding stage

After the submission deadline is reached the tender status becomes “**Evaluation**”. During the evaluation process procurer can activate additional bidding stage for the participants. Additional bidding stage remains active for **24 hours** and vendors are able to amend their initial offer.

In case the procurer activates the new bidding stage, vendor receives the following notification by e-mail:






- Vendor can amend his initial offer from the “**Proposal**” tab.
- In order to change the price please press the button “**Edit Offer**”.
- After you have finished editing the offer you can press the button “**Finished editing price**” so procurer can instantly view your new offer.
- In case you will not use the above mentioned button, procurer will automatically see your new bid after the bidding stage has ended.

Note: Please note that participating in the additional bidding stage is not mandatory.

[Description](#) [Questions](#) [Proposal](#) [Results](#) [Messages](#)

Proposal documents

| Description | Type | Size | |
|---|------|----------|--|
|  Offer - Company A | png | 23.91 kB | download  |

 File upload

Offer price

| Participant | Proposal | Update |
|-------------|-------------|-------------------|
| Company A | 15'500.00 ₾ | 13-Dec-2021 13:06 |

We would like to inform you that the buyer has activated the price revision button for your company. After completion of price editing, please click the button "Finished editing price". Deadline for editing the price: 14-Dec-2021 13:06

[Edit offer](#) [Finished editing price](#)